



DEPARTMENT OF WATER SUPPLY • COUNTY OF HAWAII

345 KEKŪANAŌ'A STREET, SUITE 20 • HILO, HAWAII 96720

TELEPHONE (808) 961-8050 • FAX (808) 961-8657

**NOTICE & REQUEST FOR SOLE SOURCE**

**TO:** Keith K. Okamoto, P.E.  
Chief Procurement Officer

**FROM:** Engineering - WQACB  
Division/Branch

*Pursuant to §103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:*

1. Name of Vendor / Contractor / Service Provider & Contact Information (Address, Phone, etc.):

IDEXX Inc. 1 Idexx Dr. Westbrook, ME 04092 (800)321-0207

2. Amount of Request / Contract (if exceeding \$100,000.00, attach complete cost & pricing analysis):

\$ 6,024.00

3. Description of goods, services, or construction to be procured (attach additional sheet if necessary):

The Simplate for HPC test is an easy, rapid and accurate test for HPC (procuring 3 each Simplate for HPC pack of 25 every month of the calendar year 2025).

4. Term of Contract (shall not exceed 12 months), if applicable:

From: 01/01/2025 To: 12/31/2025

5. Prior Sole Source Ref. #:

2023-08

6. Describe in detail the following (attach additional sheet if necessary):

a. The unique features, characteristics, or capabilities of the goods, services or construction:

SEE BELOW

b. How are these unique features, characteristics or capabilities essential to the Department:

Simplate for HPC results correlate to those obtained with plate count agar. Simplate for HPC is easy to read and less subjective than plate count agar. There is no need for media preparation. In addition, quality control (QC) is simplified with Simplate for HPC as QC checks are only needed on a per lot basis, and not for daily media batches. With Simplate for HPC, there is less equipment to purchase and maintain.

*...Water, Our Most Precious Resource...Ka Wai A Kāne...*

The Department of Water Supply is an Equal Opportunity provider and employer.

7. Describe the efforts and results in determining that this is the only vendor / contractor / service provider who can provide the goods, services or construction (attach additional sheet if necessary):

IDEXX is a wholly owned subsidiary of IDEXX Laboratories, Inc. and is the sole supplier of Simplate for HPC test kits to the Water Market.

8. Alternate Source. Describe the other possible sources for the goods, services, or construction that were investigated but did not meet the Department's needs (attach additional sheet if necessary):

We could not find any other source because this is a patented methodology of IDEXX and they are the sole supplier of Simplate for HPC test kits to the Water Market.

9. A list of agency personnel, by position, who will be involved in the approval process and administration of this contract and/or conducting and managing this procurement:

| Name            | Position                | Involvement in Process                       |  |
|-----------------|-------------------------|--|--|
| Blayne Castillo | Water Microbiologist IV | <input checked="" type="checkbox"/> Approval | <input type="checkbox"/> Administration            |
| Kurt Inaba      | Civil Engineer VII      | <input checked="" type="checkbox"/> Approval | <input type="checkbox"/> Administration            |
| Candace Gray    | Waterworks Controller   | <input checked="" type="checkbox"/> Approval | <input checked="" type="checkbox"/> Administration |
| Keith Okamoto   | Manager-Chief Engineer  | <input checked="" type="checkbox"/> Approval | <input checked="" type="checkbox"/> Administration |

10. Direct inquiries to:

Department: Water Supply  
 Contact Name: Blayne Castillo  
 Phone Number: 808-961-8670  
 Fax Number: 808-961-8759

11. I certify that the information provided above is, to the best of my knowledge, true and correct.

*Kurt G Inaba*

Division Head Signature

12/24/24

Date

**For Administrative Use Only**

12. Date Notice Posted: \_\_\_\_\_ (DWS Bulletin Board and DWS Website)

**During posting period, the Chief Procurement Officer is in the process of reviewing this request for Sole Source.**

Per Section 3-122-82(c)(2), written objections to this request to issue a Sole Source purchase shall be submitted to the Chief Procurement Officer *within seven (7) calendar days* from the above posted date.

Objections may be sent by mail, fax, or email to the Office of the Manager-Chief Engineer, Department of Water Supply:

Chief Procurement Officer's comments:

13.  APPROVED  DISAPPROVED  NO ACTION REQUIRED

Chief Procurement Officer

Date

14. Sole Source No. 24-10 (to be completed by CSB only)



December 20, 2024

Please accept this letter as confirmation that IDEXX Distribution, Inc. (FEIN # 35-2186625) is a wholly owned subsidiary of IDEXX Laboratories, Inc. and is the **sole supplier** of the following products to the Water Market:

| <b>Product</b>                                   | <b>Sole Manufacturer</b> | <b>Sole Supplier in U.S. and Canadian Water Testing Markets**</b> |
|--|--------------------------|---|
| Colilert* reagent                                | Yes                      | Yes   |
| Colilert Comparator                              | Yes                      | Yes   |
| Colilert*-18 reagent                             | Yes                      | Yes   |
| Colisure* reagent                                | Yes                      | Yes   |
| Enterolert* reagent                              | Yes                      | Yes   |
| Pseudalert* reagent                              | Yes                      | Yes   |
| Legiolert* reagent                               | Yes                      | Yes   |
| <br>   |                          |   |
| IDEXX Vessels                                    | Yes                      | Yes   |
| Quanti-Tray* Sealer PLUS and Sealer Care         | Yes                      | Yes   |
| Quanti-Tray*                                     | Yes                      | Yes   |
| All Colilert Starter Kits                        | Yes                      | Yes   |
| All 20-pack, 100-pack, and 200-pack Combo Packs  | Yes                      | Yes   |
| IDEXX-QC kits <sup>1</sup>                       | Yes                      | Yes   |
| Quanti-Cult™ QC kit                              | Yes                      | Yes   |
| SimPlate* for HPC test kit                       | Yes                      | Yes   |
| HPC for Quanti-Tray* reagent                     | Yes                      | Yes   |
| EasyDisc* HPC tests                              | Yes                      | Yes   |
| IDEXX Water SARS-CoV-2 RT-PCR Test               | Yes                      | Yes   |
| IDEXX Water DNA/RNA Magnetic Bead Kit            | Yes                      | Yes   |
| IDEXX Water Matrix and Fecal Control Kit         | Yes                      | Yes   |
| IDEXX Water Internal Control                     | Yes                      | Yes   |
| Filta-Max* <i>xpress</i> Filter modules          | Yes                      | Yes   |
| Filta-Max <i>xpress</i> pressure Elution station | Yes                      | Yes   |
| Filta-Max manual wash station                    | Yes                      | Yes   |
| Filta-Max filter modules                         | Yes                      | Yes   |
| Tecta* B4 and Tecta service plans                | Yes                      | Yes   |
| Tecta B16 and Tecta service plans                | Yes                      | Yes   |
| Tectalert tests (EC/TC, EC, FC, ENT)             | Yes                      | Yes   |

\*\* Utility, Public Health and Private labs performing environmental testing

Please note that IDEXX Distribution, Inc. was formed as a wholly owned subsidiary of IDEXX Laboratories, Inc.

Sincerely,

IDEXX Product Management

1) IDEXX-QC kits: 98-29000-01, 98-29001-01, 98-29002-01, 98-29003-01, 98-29004-01, 98-29006-01, 98-29007-01, 98-0009287-01

\*IDEXX, Colilert, Colilert-18, Colisure, Enterolert, Pseudalert, Legiolert, Quanti-Tray, SimPlate, EasyDisc, Filta-Max, Tecta and Tectalert are trademarks or registered trademarks of IDEXX Laboratories, Inc. or its affiliates in the United States and/or other countries. 102600-00